

October 1, 2009

Corporate Name: Alfresa Holdings Corporation  
Representative: Denroku Ishiguro, Representative Director & President  
Code: 2784 (1<sup>st</sup> Section, Tokyo Stock Exchange;  
1<sup>st</sup> Section, Osaka Securities Exchange)  
Contact: Shunichi Miyake, Vice President & Executive Officer,  
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### **Conclusion of Agreement on Business Alliance Regarding Wholesaling of Foods and Over-the-Counter Drugs, etc.**

Three companies, Alfresa Holdings Corporation, NIPPON ACCESS, INC., and CS YAKUHIN CO., LTD. (an Alfresa Holdings Corporation subsidiary), concluded an agreement on a business alliance regarding the wholesaling of foods and over-the-counter drugs, etc. on March 20, 2007. This time, TAMPEI NAKATA CO., LTD. was added to the parties to the alliance and consequently an agreement was concluded among four companies as described below.

#### **1. Reason for the Business Alliance**

Prompted by the growing health consciousness among the general public, demands toward distribution companies are becoming advanced and diversified and this trend is calling for higher-value-added distribution functions. In such an environment, three companies, Alfresa Holdings Corporation, NIPPON ACCESS, INC., and CS YAKUHIN CO., LTD., concluded an agreement on a business alliance on March 20, 2007 and have undertaken efforts that transcend industry borders to propose sales promotion initiatives and establish a distribution structure focused on “food and health.” With the addition of TAMPEI NAKATA CO., LTD. to the parties to this alliance, four companies will further step up these efforts by concluding an agreement on a business alliance.

#### **2. Contents of the Business Alliance**

NIPPON ACCESS, INC., CS YAKUHIN CO., LTD. and TAMPEI NAKATA CO., LTD. will form a business alliance aimed at expanding business through improved synergy and establishing a cooperative structure to enhance customer satisfaction and competitive advantage based on changes in retail and intermediate distribution, with

respect to operations in all areas, such as marketing, distribution, product development, purchasing, sales promotion, information systems, administration, and the creation of new business opportunities regarding the wholesaling of foods and over-the-counter drugs, etc.

Alfresa Holdings Corporation will support and cooperate with NIPPON ACCESS, INC., CS YAKUHIN CO., LTD. and TAMPEI NAKATA CO., LTD. for the purpose of pushing forward this business alliance.

In the future, the four companies will cement ties and vigorously promote the initiatives outlined in the business alliance.

### 3. Date of Conclusion of Agreement on Business Alliance

October 1, 2009

### 4. Outline of Each Company

#### I. Alfresa Holdings Corporation

- (1) Trade name: Alfresa Holdings Corporation
- (2) Main business: Management of subsidiaries that deal with wholesaling, manufacturing, marketing and export/import of pharmaceuticals, diagnostic reagents, and medical devices/equipment, etc.
- (3) Establishment: September 29, 2003
- (4) Address of head office: 1-1-3 Otemachi, Chiyoda-ku, Tokyo
- (5) Representative: Denroku Ishiguro, Representative Director & President
- (6) Capital amount: 18,454 million yen
- (7) Number of employees: 10,650 (consolidated, as of March 31, 2009)
- (8) Major shareholders and holding ratios: Japan Trustee Services Bank, Ltd. (trust account 4G) 4.7%, Japan Trustee Services Bank, Ltd. (trust account) 4.3%, Alfresa Holdings Employees Shareholders' Association 4.0%, Kunio Fukujin 3.9%, DAIICHI SANKYO COMPANY, LIMITED 3.7% (as of March 31, 2009)

#### II. NIPPON ACCESS, INC.

- (1) Trade name: NIPPON ACCESS, INC.
- (2) Main business: General food wholesaling
- (3) Establishment: October 1, 1993
- (4) Address of head office: 3-1-3 Ikejiri, Setagaya-ku, Tokyo
- (5) Representative: Shigeharu Tanaka, President & Chief Executive Officer

- (6) Capital amount: 2,620 million yen  
(7) Number of employees: 3,132 (as of March 31, 2009)  
(8) Major shareholders and holding ratios: ITOCHU Corporation 69.7%, SNOW BRAND MILK PRODUCTS CO., LTD. 6.4% (as of March 31, 2009)

### III. CS YAKUHIN CO., LTD.

- (1) Trade name: CS YAKUHIN CO., LTD.  
(2) Main business: Wholesaling of ethical pharmaceuticals, OTC pharmaceuticals, dairy products for infants, quasi-drugs and sundries, etc.  
(3) Establishment: April 12, 1971  
(4) Address of head office: 3-2-26 Marunouchi, Naka-ku, Nagoya  
(5) Representative: Ryuji Arakawa, President  
(6) Capital amount: 890 million yen  
(7) Number of employees: 840 (as of March 31, 2009)  
(8) Major shareholders and holding ratios: Alfresa Holdings Corporation 100% (as of March 31, 2009)

### IV. TAMPEI NAKATA CO., LTD.

- (1) Trade name: TAMPEI NAKATA CO., LTD.  
(2) Main business: Wholesaling of OTC pharmaceuticals, dairy products for infants, quasi-drugs and sundries, etc.  
(3) Establishment: March 26, 1948  
(4) Address of head office: 1-7-8 Hiranomachi, Chuo-ku, Osaka  
(5) Representative: Hisashi Katsuki, President  
(6) Capital amount: 499 million yen  
(7) Number of employees: 397 (as of March 31, 2009)  
(8) Major shareholders and holding ratios: Alfresa Holdings Corporation 6.53%, Junichi Kishimoto 5.99%, Seiji Mori 5.75%, Mitsubishi Tanabe Pharma Corporation 5.48%, Shigeko Kishimoto 4.07% (as of March 31, 2009)